

Day 1 Breakout Session—  
*7. & 8. Intellectual Property Concerns & Barriers*

- What types of benefits can researchers derive from their IP?
  - Revenues from licensing and patents
  - Sponsored research
  - Internships for students
  - Funding for equipment
  - Patents as a “publication”
  - Opportunities for consulting
  - Promotion and tenure

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- What are the principal IP issues that need to be successfully resolved by each member of the partnerships?
  - Unmet expectations from agreements
    - Often surrounding ownership, control and benefits
  - If there isn't a “win-win” then both parties will not devote sufficient effort to making it work.
  - Lack of awareness of issues on both sides of the partnership
  - Organizations on both sides of the relationship must have clearly defined priorities which they communicate throughout the negotiation
  - Lack of communication, understanding, and information flows between the university and industry partners

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- What are the main challenges or barriers to their resolution?
  - Culture clash
    - Different perspectives: academic, industrial, and legal
  - Lack of awareness of the different needs of Small Businesses and Large Businesses

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- What are the best means for resolving disagreement?
  - Fostering communication and mutual understanding among all involved organizations

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- What if any roles can NSF play in assisting in resolving IP concerns and barriers?
  - Generating structures to promote the needed communication
  - Expanded industrial participation in forums like this one could be particularly important